



InfoBeans
CREATING WOW!

Investors Call

For the quarter ended on 30th June 2026

About InfoBeans

InfoBeans, founded in 2000 and now **1800+** strong, is a global AI led data and engineering company.

We strive to deliver exceptional and meaningful value to our clients using best software technologies while solving their complex business problems.

Creating WOW! is not just a tagline for us, it's our religion!



USA

Silicon Valley, and
New York

Europe

Frankfurt



Middle East

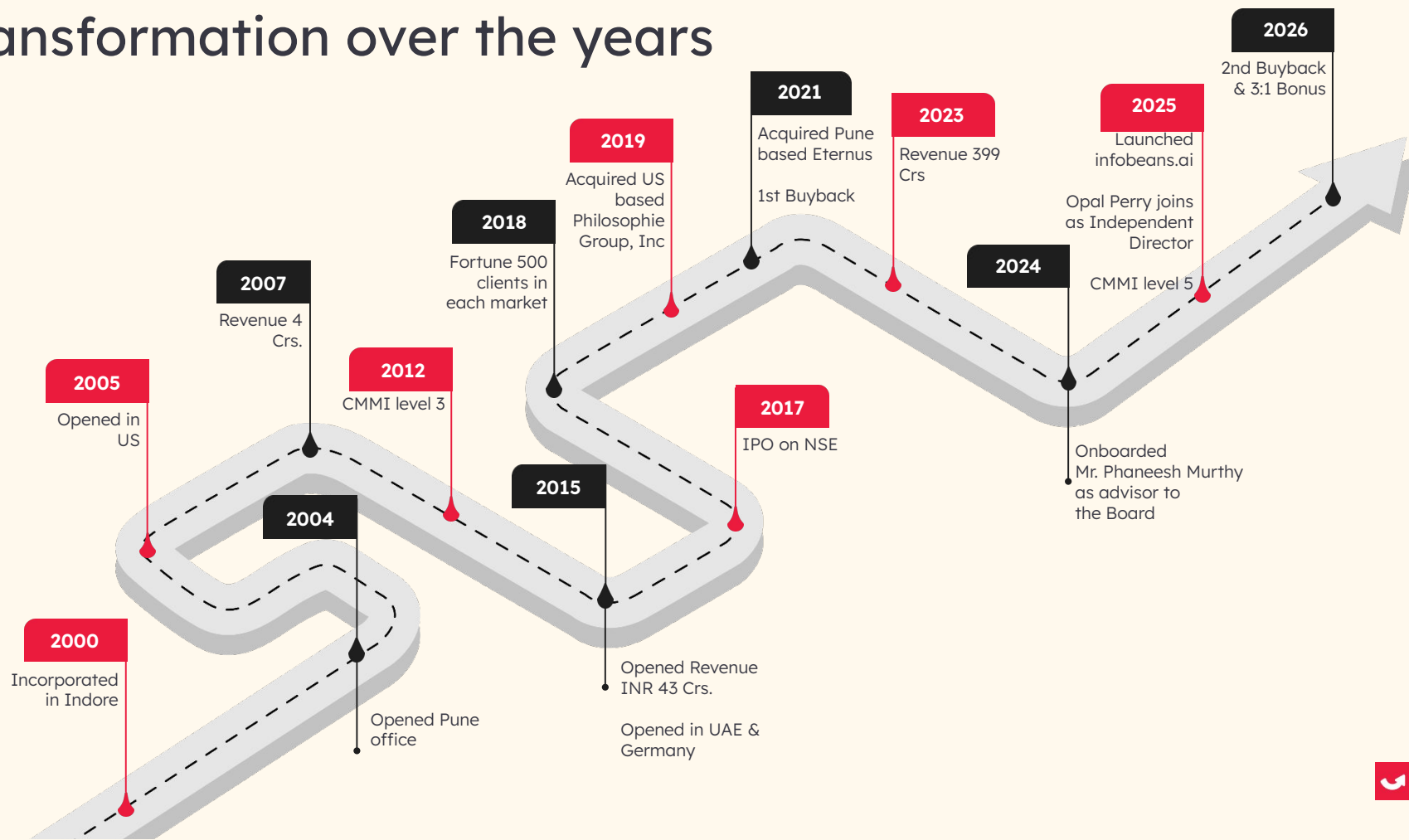
Dubai

India

Indore, Pune, Chennai,
Bengaluru



Transformation over the years



InfoBeans at a glance

Overview

50

Large enterprise clients

94%

Come back with more work

43%

Revenue comes from AI-Augmented Software Development

2

Successful acquisitions

2

Buybacks, in 2021 and 2025

Financials

2025-26

₹ 539 Cr

Revenue

₹ 138 Cr

EBITDA

₹ 87 Cr

PAT

₹ 360 Cr

Cash & cash equivalent includes AR of 119 Cr

23%

Revenue CAGR since 2021

Partnerships, awards, and certifications



Summit



InfoBeans Global Service offerings



AI-led Engineering and
platform modernization

Agentic implementations
in enterprise setups

Registered Partner with
Claude Partner Network



Agentforce
implementations

Salesforce brown-field
implementation for
AI-enablement



NowAssist and
ServiceNow AI Tower for
HRSD and CSM global
rollouts



AI accelerators for
banking, insurance, and
risk designed for
compliance and enhanced
CX



Storage & Virtualization

AI-optimized storage
across NAS, SAN, DAS,
and cloud platforms.



Team



Management Team
Board of Directors

Executive



Avinash Sethi
Co-founder



Mitesh Bohra
Co-founder



Siddharth Sethi
Co-founder

Independent



Opal Perry
Chief Data & Technology
Officer at easyJet



Mayuri Mukherjee
VP Marketing
at LT Foods Americas



Sumer Bahadur Singh
President of Boarding
School Association



Highly Experienced Core Team

Engineering and People



Amit Makhija

SVP, Engineering and Delivery

- 27 years in Software Dev & Management
- 19 years with InfoBeans



Denise Cheung

SVP, Digital Transformation

- 27 years in Design & Innovation Services
- 4 years with InfoBeans



Rajagopalan Kannan

SVP, Digital Transformation

- 26 years in Engineering
- 23 years with InfoBeans



Kanupriya Manchanda

VP People

- 22 years in People & Development
- 18 years with InfoBeans



Arpit Jain

VP Design

- 20 years in Software Design & Engineering
- 20 years with InfoBeans



Highly Experienced Core Team

Sales and Client Success



Ram Lakshmi

VP Client Success Americas

- 31 years in Software Sales
- 16 years with InfoBeans



Geetanjali Punjabi

VP, Sales (UAE)

- 24 years in Sales Operations
- 10 years with InfoBeans



Manish Malpani

VP, Solutions SDO & Logistics

- 21 years in Project Management
- 16 years with InfoBeans



Tarulata Champawat

VP, Solutions (Insurance)

- 26 years in Engineering & Sales
- 21 years with InfoBeans



Clients



Meet some of our clients



172 year old brand, legal content publisher in all the states of US

Under NDA

A Fortune 200, among world's largest logistics companies

Under NDA

A Fortune 500, German multinational technology conglomerate



Only Company in the world offering tech solutions for life sciences healthcare compliance

Under NDA

A Fortune 500, multinational banking financial services institution

Under NDA

One of the world's largest wireless communications organizations



Full range of integrated Human Resources solutions

Under NDA

A Fortune 500, cloud data services and data storage company

Under NDA

A pharmaceutical and technology company HQ in Germany, with presence in 66 countries

Our large enterprise clients typically stay partnered with us for over 9 years on average. Each year over 90% of our revenue comes from existing clients. This demonstrates the quality of our offerings and the trust we build with our clients.

Financial Update



Q1 FY27 Snapshot

(₹ in crores)

	Jun 2026	Jun 2025*	YoY Change	Mar 2026	QoQ Change
Revenue	₹ 156.8	₹ 117.9	33%	₹ 147.1	7%
EBITDA	₹ 35.4	₹ 29.2	21%	₹ 33.5	6%
PAT	₹ 21.6	₹ 17.0	28%	₹ 21.4	1%

In USD terms, revenue grew **20%** YoY

* Maintaining comparability, the exceptional Employee Retention Credit of ₹6.3 crores has been excluded



Q1 FY27 Sustained Growth Momentum

Q1 Revenue

₹157 Cr

+33% vs Q1 FY26

Q1 PAT

₹22 Cr

+28% vs Q1 FY26

Q1 EBITDA

₹ 35 Cr

+21% vs Q1 FY26

Sequential Growth

₹10 Cr

+6.8% vs Q4 FY26

Q1 PAT Margin

14%

Same as Q1 FY26

Q1 EBITDA Margin

23%

-2% vs Q1 FY26



Consolidated Profit & Loss for quarter ended on 30th June, 2026

(in ₹ Crore)		Quarter Ended		
Particulars	Jun 2026	Jun 2025*	Mar 2026	
Revenue from operations	153	112	142	
Other income	4	6	5	
Total Revenue	157	118	147	
Less: Total Expenditure (excl Dep and Interest cost)	122	88	114	
EBITDA	35	30	33	
EBITDA Margin	23%	25%	22%	
Less: D&A, Finance cost and Tax	13	14	12	
PAT	22	16	21	
PAT Margin	14%	14%	15%	

Revenue

Growth in key clients across markets.

EBITDA

Investments in building AI and Sales capabilities has impacted the margins, ongoing optimisation efforts.

Tax expense

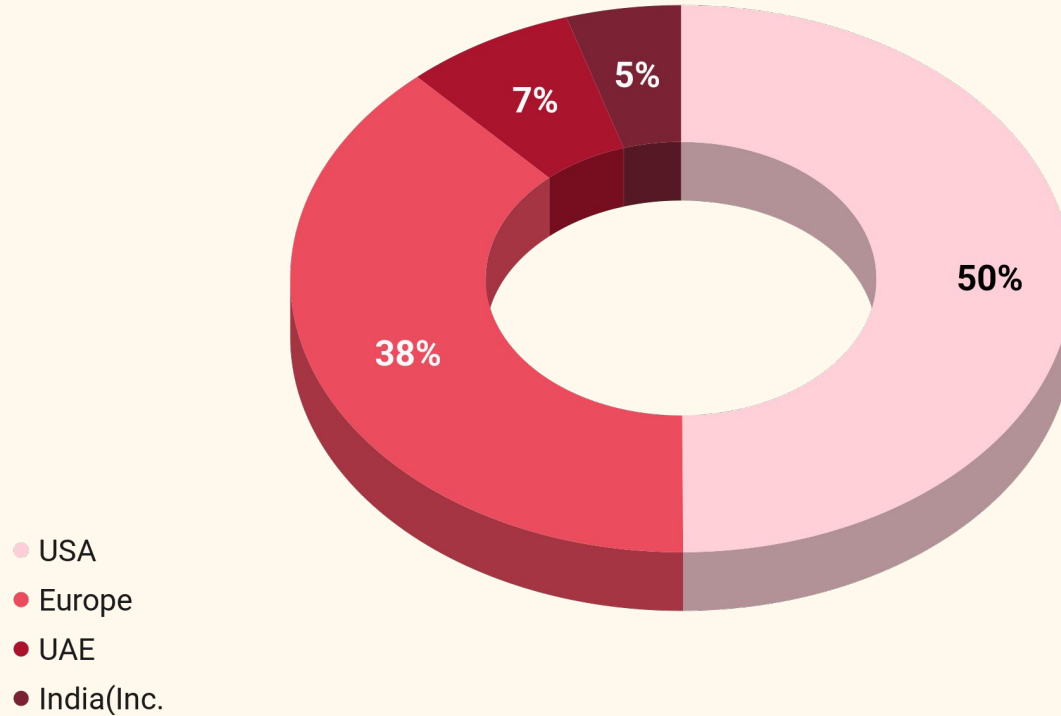
Tax expense has increased primarily due to a one-time catch-up adjustment in deferred tax expense for the current quarter. This reflects the reduction in deferred tax assets following the company's adoption of the new tax regime effective April 1, 2026, which resulted in lower applicable tax rates.

** Maintaining comparability, the exceptional Employee Retention Credit of ₹6.3 crores has been excluded.*



Revenue breakup

Geography wise Revenue



**Based on client HQ*



On the ground



AI updates - accelerators ready for GTM

InsaneSDD

From requirements to governed software delivery

PAIN POINT

AI speeds up coding, but critical delivery gaps remain: unclear specs, weak handoffs, and missing traceability.

AI-POWERED SOLUTION

An AI-native, Spec-Driven Development accelerator converting business intent into structured plans and traceable pull requests.

Expona

From trusted content to guided journeys

PAIN POINT

High-intent users drop off before finding capabilities, as the connective tissue between content and action stays thin.

AI-POWERED SOLUTION

A governed semantic discovery layer transforming approved content into guided journeys and qualified handoffs.

EWSH

Early Warning Signal Hub

PAIN POINT

Risk teams struggle with slow triage, unclear risk explanations, and inconsistent escalation of early indicators.

AI-POWERED SOLUTION

An AI-assisted risk intelligence hub enabling automated, near real-time early-warning monitoring and triage.



AI updates - accelerators ready for GTM

RAI

Reliability & Assurance
Intelligence

PAIN POINT

QA effort scales with delivery volume, leaving coverage and release confidence inconsistent.

AI-POWERED SOLUTION

Multi-agent QA and delivery assurance accelerator.

RDE

Rule Discovery Engine

PAIN POINT

Data teams struggle to discover and maintain business-aligned rules with full traceability.

AI-POWERED SOLUTION

AI-assisted engine for automated data-quality rule discovery and validation.

Anthropic Claude Partner: Registered Services Partner in the Claude Partner Network. Rapidly scaling training at large-scale to achieve 100+ certified Claude Engineers by end of this year.





Participated in
ServiceNow event,
Knowledge 26





Hosted AgentForce World
Tour Mumbai 2026



Recognitions & Accolades



BFSI Brand with Best Technology Orientation at the BFSI Tech summit



Best Employer Brand Award at the Madhya Pradesh Leadership Awards by World HRD Congress



Recognitions & Accolades



INFOBEANS • REGISTERED PARTNER • 2026

 **Claude Partner Network**

As a Claude Partner, InfoBeans helps enterprises across the complete AI adoption lifecycle:

Readiness assessment & high-value use-case discovery

Secure Claude setup & environment configuration

Agent, assistant & workflow design and build

Remediation of stalled or underperforming AI

Last-mile delivery, adoption & enablement

Ongoing optimization & managed support



CERTIFICATE



This is to Certify that the Management System of
InfoBeans Technologies Ltd

Address: 2nd Floor, Crystal IT Park, Bhavarkua Road, Indore 452001, India

Unit 101-C, Level 1, Delta-1, Giga Space IT Park, Viman Nagar, Pune 411014, India

Ground floor, Block B, 45 ICON, Baner Rd, Pune 411045, India

has been found to conform to the Artificial Intelligence Management System standard:

ISO 42001:2023

This certificate is valid for the following scope of operations:

The scope includes internally developed AI tools and third-party AI solutions used by InfoBeans, along with all supporting functions involved in their usage, governance, risk management and lifecycle oversight.

ESG

We are now an ISO 42001:2023 certified, making us an early adopter of the global standard for Artificial Intelligence Management Systems (AIMS)



A business should benefit
humans





CSR Impact Highlights

25 students started their careers

Madhya Pradesh Leadership
Award 2026 for Best CSR
Practices

MoU with JSPM, Pune facilitated
the establishment of the
Foundation's second campus



Plantation drive at the Baner office premises supporting sustainability



Planted 412 trees on birthdays of team members this quarter



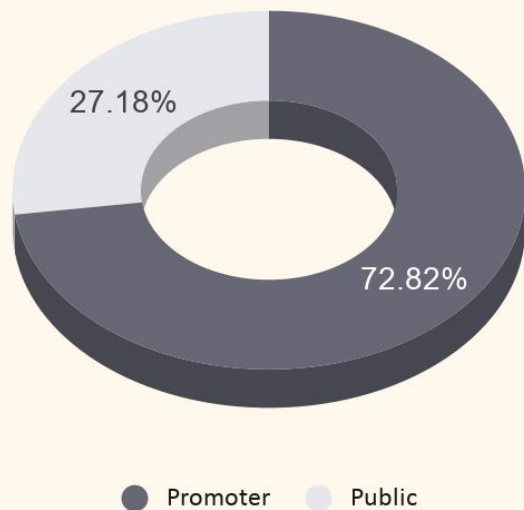
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Longitude: 75.169803
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Market Data



Market data as on 30th June, 2026

(as on 30th June 2026)



Price data as of 30th June, 2026

Face Value	10.00
Equity Shares Outstanding (Lakhs)	969.59
Trailing 12 months EPS (₹)	8.76
Market Price (₹)	157.82
Market Cap (₹ Crs)	1530.21
Trailing PE	18.01



Thank You!

For queries, please contact
investor.relations@infobeans.ai

